## Maternal, Newborn, and Child Health

#### **Exploring and Evaluating Private Sector Innovations in LMICs**

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### St. Michael's

Inspired Care. Inspiring Science.





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### Unequal access leads to a high number of maternal deaths

## Major causes of MMR

 Haemorrhage, infection, high blood pressure, unsafe abortion, and obstructed labour

#### **Facts**

- MMR higher in rural areas and poorer communities
- Between 1990 and 2010, MMR worldwide dropped by almost 50%

## Regional statistics

- Sub-Saharan Africa: several countries halved their levels of maternal mortality since 1990
- Asia and North Africa even greater improvements

## Improvements in quality, availability, and affordability are needed in MNCH

#### Priorities of the Global Strategy for Women's and Children's Health<sup>1</sup>

Quality

Providing high-quality interventions during and after pregnancy and childbirth

**Availability** 

 Ensuring skilled health workers are available where and when needed with the necessary medications, equipment, infrastructure, and regulations

**Affordability** 

Removing financial, cultural, and social barriers to access

<sup>1</sup>Altman D, Fogstad H, Gronseth L, Kristensen F (2011) Innovating for every woman, every child: the global campaign for the health millennium development goals. Oslo: Ministry of Foreign Affairs, Norway.

## The private sector plays a large role in MNCH

- Includes for profit and not-for-profit, physicians, midwives, CHWs, TBAs, and informal providers
- In sub-Saharan Africa:
  77% of poorest women deliver at home; 41% of home births attended by TBAs
- In developing countries: when treatment sought, 28% fever and 28% of diarrhea cases treated in private facilities

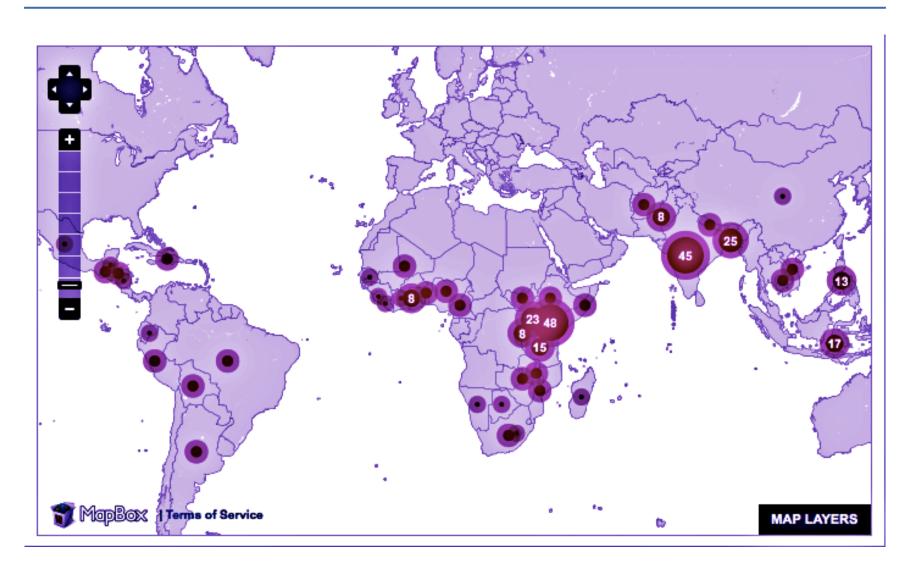


## Center for Health Market Innovations



- Promoting innovative programs that provide accessible quality care in LMICs
- Database includes >1200 programs; 230 MNCH programs

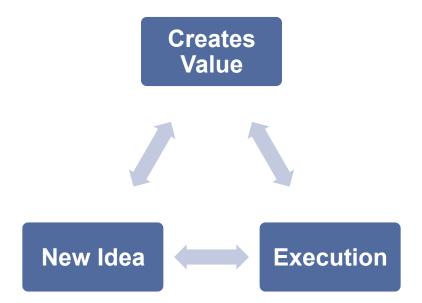
## CHMI's MNCH programs are concentrated in East Africa and South Asia



## Innovative financing and delivery models can improve MNCH

#### **Innovation Defined**

Executing new ideas to create value (Kastelle, 2012)



# The methodology involved literature review and data analysis

#### Literature Review

- Reviewed academic and grey literature on innovation and MNCH
- Reports by IWG, PMNCH, ISCF, SF4Health, Future Health Systems

### Secondary Data Analysis: CHMI Database

- Reviewed 230 MNCH programs
- Selected models based on:
  - Novelty
  - Observed or potential value to address priority areas

# MNCH programs report some improvements in quality, affordability, and availability

- 58% (134/230) of the MNCH programs provided performance data
- 96% (129/134) of programs with data provided Output data
- Reporting on Quality: 16% (22/134)
- Reporting on Affordability: 9% (12/134)
- Reporting on Availability: 3% (4/134)



# Several innovative models in MNCH show impact, while others have potential to improve care

### Innovative approaches with evidence of impact:

- Social franchising
- Microinsurance
- Vouchers

### Promising approaches with less evidence:

- Connecting providers with ICT
- Mobile saving schemes
- Clinical decisions support software
- SMS health messaging

## Evidence of impact: social franchising

#### **About**

- 24/230 of CHMI's MNCH programs
- Network of private providers under a common brand
- Number providing MNCH services doubled

## Value Proposition

- Increases coverage
- Promotes quality standards and economies of scale

#### **Findings**

- Increases in health facility delivery, childhood vaccinations, client satisfaction; however, quality is variable
- Program with results: Tinh Chi Em (Vietnam)

### Evidence of impact: microinsurance

#### **About**

- 26/230 of CHMI's MNCH programs
- Fixed premiums for routine and emergency MNCH services

#### Value Proposition

 Provides a financial safety net in case of catastrophic expenses for MNCH care

#### **Findings**

- Reduced OOP and increased financial access
- May not include the poorest
- Program with results: HCHP (Nigeria)

### Evidence of impact: vouchers

#### **About**

- 13/230 of CHMI's MNCH programs
- Distributed to target populations
- Free or subsidized health services

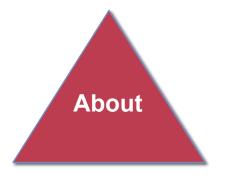
## Value Proposition

Increases financial access through targeted financial incentives to women and children

#### **Findings**

- Improvements in financial access and equity
- Increases utilization of MNCH services
- Program with results: Bangladesh DSF Pilot Program

### Promising approaches in ICT: connecting providers



- 12/230 of CHMI's MNCH programs
- Connecting CHWs to formally trained medical providers with internet and mobile phones

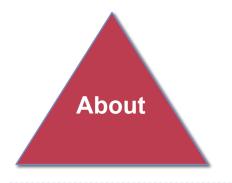


 Connects providers to decrease response and referral times and support lesser trained providers



- Potential to reduce delay by improving coordination
- Potential to increase the capacity of CHWs
- Program with results: World Health Partners (India)

# Promising approaches in ICT: mobile savings and payment schemes



- 4/230 of CHMI's MNCH programs
- Clients use mobile phone applications to budget and pay for health expenditures

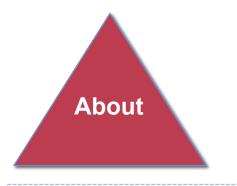


 Helps clients plan and pay for MNCH care such as ANC, PNC, and delivery



- Potential to increase financial access and speed up transactions
- Program with results: Changamka Microhealth Ltd. (Kenya)

# Promising approaches in ICT: clinical decision support software



- 3/230 of CHMI's MNCH programs
- Mobile phone software to guide CHWs through screening, examination, and treatment

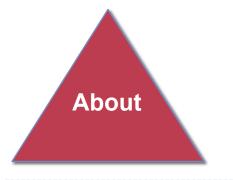


Assists CHWs in appropriate MNCH clinical decisions



- Potential to increase availability of services by supporting CHWs in remote locations
- Potential to ensure quality of care by guiding decisions

## Promising approaches in ICT: SMS health messaging



- 8/230 of CHMI's MNCH programs
- Sending clients personalized SMS information and reminders to attend antenatal visits and take medications



 Encourages women and children to engage in healthy behaviours and follow treatment regimens



- Potential to increase access to health information.
- Potential to increase quality and health outcomes by improving adherence to health regimes

## Conclusion

- Social franchising, microinsurance and vouchers can improve affordability and utilization by the poor
- Impact on availability and quality variable
- ICT approaches have potential, currently little evidence

## **Next Steps**

- Further study to evaluate impact
- Potential for scale up



## THANK YOU

